Prisma Access Professional Services Have Some Exciting News

Giving Your Customers More Value at the Same Price.

SASE is on the move, and as Prisma Access adds new capabilities, GCS Professional Services ensures we deliver the services our customers use by adding new capabilities for value **without a price increase!**

To help customers increase adoption, retention, and perceived long-term value, new QuickStart service deliverables have been added, and the number of covered use cases has increased for the same price.

Nov 17, Advanced Deployment Professional Services (ADPS) for Prisma Access added more use cases and pilot testing designed to increase customers' adoption, retention, and perceived long-term value. ADPS now includes the following and more:

- Creating baseline HIP objects and profiles
 - Additional use cases and scenarios for configuring and onboarding Mobile users using best practices ensure that customers experience easier onboarding.
 - Developing a thorough configuration and deployment plan with the customer that takes into account the dependencies, potential roadblocks and issues, resulting in a successful execution of deliverables.
 - Supporting the customer in onboarding the first 25% of their Mobile users to help expedite the onboarding process, resolving issues as they arise.

Increased deliverables:

- Raised the number of **security policies** (20 vs 10)
- Raised the number of pilot testers (each tier increased to 50, 100, 250, 600, respectively).
- Raised the number of **mobile user use cases**.

Additional feature options:

- Autonomous DEM (ADEM) for users or remote networks
 - Configure ADEM with up to 20 application tests for up to 20 Mobile users or up to 10 Prisma SD-WAN sites
- Cloudblade Integration between Prisma SD-WAN and Prisma Access
 - o Configure Cloudblade integration.
 - Prisma SD-WAN must already be deployed, configured, and

operational.

Customers who purchase these enhanced services will experience

- Greater adoption
- Fewer challenges
- Increased satisfaction
- Uncompromising quality.

For more information, read the <u>ADPS Datasheet</u>. Service Descriptions for ADPS-Small, ADPS-Medium, ADPS-Large, and ADPS-X-Large can be found on <u>the Palo Alto Networks Resources</u> site

Coming December 15, 2022, Prisma Access Professional Services Name Changes

December 15 brings name changes to Prisma Access Professional Services. **QuickStart Services for Prisma Access** are changing to **Deployment Services for Prisma Access.** The name change reflects facts about our services.

- 1. Our QuickStart Services provide more value than simple provisioning and configuration services.
- 2. We ensure the products work in the customer's environment and deliver the business outcomes using best practices that meet our customers' requirements, including working with their governance team.

Check out QuickStart Service for Prisma Access- <u>Enterprise</u>, <u>Business</u>, or <u>Mobile</u> Service Descriptions to learn more.